

# ENTRY FORM

## 2020 Novice Auctioneering Competition

### Entrant Details

Entrant Name

---

REIV Membership Number

---

Agency Name

---

Agency Address

---

Suburb

---

Postcode

---

Phone

---

Mobile

---

Email Address

---

### Eligibility

Entrants must be current REIV Individual Members and registered with the BLA (at the time of entry and throughout the competition period, including the REIV Awards for Excellence Gala event).

**The competition is open to all auctioneers who have been calling auctions for up to 12 months and who have called no more than 20 public auctions.**

**All entry forms must be submitted to the REIV by 5.00pm on Friday 24<sup>th</sup> July 2020.**

Please submit via email to [events@reiv.com.au](mailto:events@reiv.com.au) by the deadline date.

For all enquiries, please contact the REIV Events Team on 03 9205 6666 or email [events@reiv.com.au](mailto:events@reiv.com.au)

### Entrant Declaration

I confirm that I have read and agree to be bound by the Competition Conditions and Conduct provisions (see following pages).

Signature

---

Date

/

/ 2020

### Entrant Checklist

- Entry form completed and declaration signed
- Headshot Photograph (JPEG format, ideally 300dpi)

# Competition Conditions and Conduct

1. Each entrant must read and accept the Competition Conditions and Conduct prior to the competition. Participation in the competition serves as confirmation of your intention to be bound by all matters covered.
2. Entrant must be a current REIV Individual Member and registered with the BLA at the time of nomination and throughout the competition, including the REIV Awards for Excellence Gala dinner in October.
3. The winner of the 2020 REIV Novice Auctioneering Competition agrees to be publicly involved in any promotion of this award by the REIV.
4. At the time of entry, each contestant must submit:
  - a. The completed entry form and signed declaration; plus
  - b. A headshot photograph to be used in any promotional material by the REIV and throughout the competition.
5. Prior to the heat, each entrant will be provided with:
  - a. A verbal briefing with the other entrants at a time nominated by the Institute;
  - b. A draw to establish the order of the auction calls;
  - c. Confirmation of the date and venue for the final;
  - d. Judging criteria;
  - e. Documentation;
  - f. Price range of the property; and a
  - g. Property information package, including a property brochure, photos and contract of sale.
6. Entrants agree to be in 'lock-down' on the day of competition until such time as they are called to conduct their auction. Entrants will be grouped into heats. Where there are multiple heats, each heat will have a different bidding script so that lockdowns are limited to reasonable time periods. This ensures that no-one is provided an unfair advantage.
7. Entrants will not be permitted to use a pencil for this competition.
8. Each entrant will be required to conduct the auction as if they were live in the field however the suburb/location of the property may be changed to reflect the contestants local area. The address of the Final property must be auctioned as it is provided.
9. Entrants and finalists must use Schedule 1 – General Rules for the conduct of public auctions for land.
10. The REIV will project images of the property on screen during auction calls. Entrants are not permitted to use any additional aids. Auction gavels are permitted.
11. A scripted bidding plan will be in place and only bidders appointed by the REIV will be bidding. Only one of these bidders may have the property "knocked down" to them. Where the vendor bid is exercised it must be disclosed as such in accordance with the Act.
12. Time penalties shall not apply to auctioneers competing in the 2020 REIV Novice Auctioneering Competition. Entrants will be advised in a briefing sheet that it is recommended that they complete their auction within 15 minutes and that the judges will have the discretion to determine if the auctioneer has been able to demonstrate that they have held the interest of those spectators in attendance.
13. Entrants will be in lock-down from the commencement of their heat or final and must not communicate with anyone outside of the lock-down environment by any means. This includes mobile phone, SMS, email or any other method of communication. After competing, contestants may join the audience and watch subsequent competitors if they wish to do so.
14. Entrants are required to conduct themselves in a professional manner commensurate with accepted standards.
15. It is the responsibility of the entrant to ensure they have been informed of the reserve price by the competition coordinator before commencement of their auction call.
16. The auction heats and final are open to the public. Entrants' family members are welcome to watch the competition. Attendees must not distract any entrants and must remain silent during the auctions. Mobile phones or any other technological devices must be either switched off or on silent during the competition. Attendees may exit the room in between auctions but must remain seated during the auctions. Any attendees who make indications to the advantage or disadvantage of an entrant may result in a penalty or awarding of additional points to that entrant. This decision will be at the discretion of the Chief Judge.

17. The auction will be judged by an independent panel selected by the REIV. A Chief Judge will be nominated to oversee the judging process.
18. The judge's decision and count are final. All score sheets remain confidential to the REIV and will not be disclosed to the competitors.
19. All Finalists will be presented with a certificate acknowledging their achievement upon conclusion of the Final. The winner will be announced at the 2020 REIV Awards for Excellence Gala Dinner on Thursday 22 October. Further details will be sent to all Finalists following the competition.